## 3<sup>RD</sup>/4<sup>TH</sup> SEMESTER TEACHING & EXAMINATION SCHEME (17 WEEKS)

## **National Council Component**

No.	Subject code	Subject	Hours per Semester		Term Marks*	
			Th.	Pr.	Th.	Pr.
1	BHM201	Food Production Operations	02	08	100	100
2	BHM202	Food & Beverage Operations	02	02	100	100
3	BHM203	Front Office Operations	02	02	100	100
4	BHM204	Accommodation Operations	02	02	100	100
5	BHM205	Food & Beverage Controls	02	-	100	-
6	BHM206	Hotel Accountancy	02	-	100	-
7	BHM207	Food Safety & Quality	02	-	50	-
8		Research Methodology	01	-	-	-
	TOTAL:		15	14	650	400
GRA	ND TOTAL		2	9	10	50

\* Term marks will comprise 30% Incourse & 70% Term end exam marks.

## 3<sup>RD</sup>/4<sup>TH</sup> SEMESTER TEACHING & EXAMINATION SCHEME

No.	Subject	Subject	Marks
	code		
01	BHM208	Industrial Training (17 weeks)	200
TOTA	AL:		200

S.No.	Торіс	Hours	Weight age
01	QUANTITY FOOD PRODUCTION EQUIPMENT	07	05%
	<ul> <li>A. Equipment required for mass/volume feeding</li> <li>B. Heat and cold generating equipment</li> <li>C. Care and maintenance of this equipment</li> <li>D. Modern developments in equipment manufacture</li> </ul>		
	MENU PLANNING		10%
	<ul> <li>A. Basic principles of menu planning – recapitulation</li> <li>B. Points to consider in menu planning for various volume feeding outlets such as Industrial, Institutional, Mobile Catering Units</li> <li>C. Planning menus for <ul> <li>School/college students</li> <li>Industrial workers</li> <li>Hospitals</li> <li>Outdoor parties</li> <li>Theme dinners</li> <li>Transport facilities, cruise lines, airlines, railway</li> </ul> </li> <li>D. Nutritional factors for the above</li> </ul>		
	INDENTING		05%
	<ul> <li>Principles of Indenting for volume feeding</li> <li>Portion sizes of various items for different types of volume feeding</li> <li>Modifying recipes for indenting for large scale catering</li> <li>Practical difficulties while indenting for volume feeding</li> </ul>		
	PLANNING		05%
	<ul> <li>Principles of planning for quantity food production with regard to</li> <li>Space allocation</li> <li>Equipment selection</li> <li>Staffing</li> </ul>		
02	VOLUME FEEDING	07	
	<ul> <li>A. Institutional and Industrial Catering</li> <li>Types of Institutional &amp; Industrial Catering</li> <li>Problems associated with this type of catering</li> <li>Scope for development and growth</li> </ul>		5%
	<ul> <li>B. Hospital Catering</li> <li>Highlights of Hospital Catering for patients, staff, visitors</li> <li>Diet menus and nutritional requirements</li> </ul>		5%

<ul> <li>C. Off Premises Catering <ul> <li>Reasons for growth and development</li> <li>Menu Planning and Theme Parties</li> <li>Concept of a Central Production Unit</li> <li>Problems associated with off-premises catering</li> </ul> </li> </ul>		5%
<ul> <li>D. Mobile Catering <ul> <li>Characteristics of Rail, Airline (Flight Kitchens and Sea Catering)</li> <li>Branches of Mobile Catering</li> </ul> </li> </ul>		5%
<ul> <li>E. Quantity Purchase &amp; Storage</li> <li>Introduction to purchasing</li> <li>Purchasing system</li> <li>Purchase specifications</li> <li>Purchasing techniques</li> <li>Storage</li> </ul>		5%
03 REGIONAL INDIAN CUISINE	16	15%
<ul> <li>A. Introduction to Regional Indian Cuisine</li> <li>B. Heritage of Indian Cuisine</li> <li>C. Factors that affect eating habits in different parts of the country</li> <li>D. Cuisine and its highlights of different states/regions/communities to be discussed under: <ul> <li>Geographic location</li> <li>Historical background</li> <li>Seasonal availability</li> <li>Special equipment</li> <li>Staple diets</li> <li>Specialty cuisine for festivals and special occasions</li> </ul> </li> </ul>		
STATES		25%
Andhra Pradesh, Bengal, Goa, Gujarat, Karnataka, Kashmir, Kerala, Madhya Pradesh, Maharashtra, North Eastern States, Punjab, Rajasthan, Tamil Nadu and Uttar Pradesh/Uttaranchal		
<b>COMMUNITIES</b> Parsee, Chettinad, Hyderabadi, Lucknowi, Avadhi, Malbari/Syrian Christian and Bohri		10%
DISCUSSIONS		
Indian Breads, Indian Sweets, Indian Snacks TOTAL	30	100%

## FOOD PRODUCTION OPERATIONS – PRACTICAL HOURS ALLOTED: 120 MAXIMUM MARKS: 100

Each institute to formulate 36 set of menus from the following cuisines.

- Awadh
- Bengal
- Goa
- Gujarat
- Hyderabad
- Kashmiri
- Maharastra
- Punjabi
- Rajasthan
- South India (Tamilnadu, Karnataka, Kerala)

## SUGGESTED MENUS

## MAHARASTRIAN

- MENU 01 Masala Bhat Kolhapuri Mutton Batata Bhajee Masala Poori Koshimbir Coconut Poli
- MENU 02 Moong Dal Khichdee Patrani Macchi Tomato Saar Tilgul Chapatti Amti Basundi

## AWADH

- MENU 01 Yakhni Pulao Mughlai Paratha Gosht Do Piaza Badin Jaan Kulfi with Falooda
- MENU 02 Galouti Kebab Bakarkhani Gosht Korma Paneer Pasanda Muzzafar

## BENGALI

MENU 01	Ghee Bhat Macher Jhol Aloo Posto Misti Doi
MENU 02	Doi Mach Tikoni Pratha Baigun Bhaja Payesh
MENU 03	Mach Bhape Luchi Sukto Kala Jamun
MENU 04	Prawan Pulao Mutton Vidalloo Beans Foogath Dodol
GOAN	
MENU 01	Arroz Galina Xacutti Toor Dal Sorak Alle Belle
MENU 02	Coconut Pulao Fish Caldeen Cabbage Foogath Bibinca
PUNJABI	
MENU 01	Rada Meat Matar Pulao Kadhi Punjabi Gobhi Kheer

MENU 02 Amritsari Macchi Rajmah Masala Pindi Chana Bhaturas Row Di Kheer

- MENU 03 Sarson Da Saag Makki Di Roti Peshawari Chole Motia Pulao Sooji Da Halwa
- MENU 04 Tandoori Roti Tandoori Murg Dal Makhani Pudinia Chutny Baingan Bhartha Savian

## SOUTH INDIAN

Meen Poriyal Curd Rice Thoran Rasam Pal Payasam
Line Rice Meen Moilee Olan Malabari Pratha Parappu Payasam
Tamarind Rice Kori Gashi Kalan Sambhar Savian Payasam
Coconut Rice Chicken Chettinad Avial Huli Mysore Pak

## RAJASTHANI

MENU 01 Gatte Ka Pulao Lal Maas Makki Ka Soweta Chutny (Garlic) Dal Halwa MENU 02 Dal Batti Churma Besan Ke Gatte Ratalu Ki Subzi Safed Mass

#### GUJRATI

- MENU 01 Sarki Brown Rice Salli Murg Gujrati Dal Methi Thepla Shrikhand
- MENU 02 Gujrati Khichadi Oondhiyu Batata Nu Tomato Osaman Jeera Poori Mohanthal

#### HYDERABADI

- MENU 01 Sofyani Biryani Methi Murg Tomato Kut Hare Piaz ka Raita Double Ka Meetha
- MENU 02 Kachi Biryani Dalcha Mirchi Ka Salan Mix Veg. Raita Khumani Ka Meetha

#### KASHMIRI

Two menus may be formed out of the Dishes given as under:

Rice and Bread Preparations: Mutaegen, Pulao (Kashmiri), Plain Rice, Girdeh, Lawas

**Meat Preparations:** Gushtaba ,Rista ,Marchevangan korma, Macch Kofta, Yakhean Kaliya, Tabak Maaz, Rogon Josh

**Vegetables and Potato:** Ruwangan chaman, Choek wangan, Chaman Qaliyan Alleh Yakhean, Dum Aloo Kashmiri ,Nader Palak, Razma Gogji

Sweet Dishes: Kongeh Phirin (Sooji phirni with Saffron), Aae't phirin (Wheat Flour Phirni), Halwa

Chutneys: Mujeh cheten, Ganda Cheten, Dueen cheten, Aleh cheten (pumpkin chutney)

**Note:** In addition to above each institute to formulate 08 (eight) set of regional menus including snacks, sweets etc.

## MARKING SCHEME FOR PRACTICAL EXAMINATION (SEM-III/IV) BHM201

MAXIMUM MARKS PASS MARKS TOTAL TIME ALLOWED TIME ALLOWED FOR INDENTING & PLAN OF WORK SCULLERY & WINDING UP	:	100 50 06.00 HRS 30 MINUTES 30 MINUTES	
All menu items to be made from the pres	scribed syl	labus only	
Part – A (Cookery)			
1. Rice preparation	10		
2. Indian Bread	10		
3. Main Course	20		
4. Accompaniment/ Veg. Dish/ Dal etc	10		
5. Sweet	10		
	60		
Part – B (General Assessment)			
1. Uniform & Grooming	05		
2. Indenting and plan of work	10		
3. Scullery, equipment cleaning and Hygiene	10		
4. Viva	05		
5. Journal	10		
	40		
PARAMETERS OF ASSESMENT OF EACH DISH			
A) Temperature	20%		
B) Texture / Consistency	20%		
C) Aroma / Flavour	20%		
D) Taste	20%		
E) Presentation	<u>20%</u> 100%		
NOTE:			

## NOTE:

- 1. Journal is not allowed during indenting or practical. It must be handed over to the examiner before commencement of examination.
- 2. Invigilation will be done by both internal and external persons.
- 3. Each student will cook 10 portions of each dish/item.
- 4. Extra ingredients may be made available in case of failure but of limited types and quantity (groceries and dairy products only). Only one extra attempt may be permitted.
- 5. Uniform and grooming must be checked by the examiners before commencement of examination.
- 6. Students are not allowed to take help from books, notes, journal or any other person.

## BHM202 - FOOD & BEVERAGE SERVICE OPERATIONS – THEORY HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours	Weight age
01	ALCOHOLIC BEVERAGE A. Introduction and definition B. Production of Alcohol • Fermentation process • Distillation process	03	7%
02	C. Classification with examples <b>DISPENSE BAR</b> A. Introduction and definition B. Bar layout – physical layout of bar C. Bar stock – alcohol & non alcoholic beverages D. Bar equipment	02	07%
03	WINES         A. Definition & History         B. Classification with examples         • Table/Still/Natural         • Sparkling         • Fortified         • Aromatized         C. Production of each classification         D. Old World wines (Principal wine regions, wine laws, grape varieties, production and brand names)         • France         • Germany         • Italy         • Spain         • Portugal         E. New World Wines (Principal wine regions, wine laws, grape varieties, production and brand names)         • USA         • Australia         • India         • Chile         • South Africa         • Algeria         • New Zealand         F. Food & Wine Harmony         G. Storage of wines         H. Wine terminology (English & French)	08	30%
04	BEER	04	15%
	<ul> <li>A. Introduction &amp; Definition</li> <li>B. Types of Beer</li> <li>C. Production of Beer</li> <li>D. Storage</li> </ul>		

05	SPIRITS	07	25
	A. Introduction & Definition		
	B. Production of Spirit		
	Pot-still method		
	Patent still method		
	C. Production of		
	Whisky		
	• Rum		
	• Gin		
	Brandy		
	Vodka		
	Tequilla		
	D. Different Proof Spirits		
	American Proof		
	British Proof (Sikes scale)		
	Gay Lussac (OIML Scale)		
06	APERITIFS	03	08%
	A. Introduction and Definition		
	B. Types of Aperitifs		
	<ul> <li>Vermouth (Definition, Types &amp; Brand names)</li> </ul>		
	Bitters (Definition, Types & Brand names)		
07	LIQUEURS	03	08%
	A. Definition & History		
	B. Production of Liqueurs		
	<ul> <li>Broad Categories of Liqueurs (Herb, Citrus, Fruit/Egg, Bean &amp; Kernel)</li> </ul>		
	D. Popular Liqueurs (Name, colour, predominant flavour & country		
	of origin)		
TOTA		30	100%

## FOOD & BEVERAGE SERVICE OPERATIONS - PRACTICAL HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No	HOURS ALLOTED: 30 MAXIMUM MARKS: 100 Topic	Hours
01	Dispense Bar – Organizing Mise-en-place	05
01	Task-01 Wine service equipment	05
	Task-02 Beer service equipment	
	Task-03 Cocktail bar equipment	
	Task-04 Liqueur / Wine Trolley	
	Task-05 Bar stock - alcoholic & non-alcoholic beverages	
	Task-06 Bar accompaniments & garnishes	
	Task-07 Bar accessories & disposables	
02	Service of Wines	05
	Task-01 Service of Red Wine	
	Task-02 Service of White/Rose Wine	
	Task-03 Service of Sparkling Wines	
	Task-04 Service of Fortified Wines	
	Task-05 Service of Aromatized Wines	
	Task-06 Service of Cider, Perry & Sake	
03	Service of Aperitifs	03
	Task-01 Service of Bitters	
	Task-02 Service of Vermouths	
04	Service of Beer	02
	Task-01 Service of Bottled & canned Beers	
	Task-02 Service of Draught Beers	
05	Service of Spirits	04
	Task-01 Service styles – neat/on-the-rocks/with appropriate mixers	
	Task-02 Service of Whisky	
	Task-03 Service of Vodka	
	Task-04 Service of Rum	
	Task-05 Service of Gin	
	Task-06 Service of Brandy	
	Task-07 Service of Tequila	
06	Service of Liqueurs	03
	Task-01 Service styles – neat/on-the-rocks/with cream/en frappe	
	Task-02 Service from the Bar	
	Task-03 Service from Liqueur Trolley	
07	Wine & Drinks List	04
	Task-01 Wine Bar	
	Task-02 Beer Bar	
	Task-03 Cocktail Bar	
08	Matching Wines with Food	04
	Task-01 Menu Planning with accompanying Wines	
	Continental Cuisine	
	Indian Regional Cuisine	
	Task-02 Table laying & Service of menu with accompanying Wines	
	Continental Cuisine	
	Indian Regional Cuisine	
	TOTAL	30

## MARKING SCHEME FOR PRACTICAL EXAMINATION (SEM-III/IV) BHM202

MAXIMUM MARKS	100	PASS MARKS	50
DURATION	03.00HRS		

#### All Technical Skills to be tested as listed in the syllabus

1	Uniform / Grooming		MARKS 10
1. 2.	Uniform / Grooming	:	10
	Misc-en-place Service of wine		20
3.			
4.	Service of Spirits & liqueur etc.		15 25
5.	Food & Beverage Service		25
6.	Viva	•	10
7.	Journal	:	10
	TOTAL	:	100

## NOTE:

- 1. The examination should test skills and knowledge of the students by assigning sets of tasks as listed in the practical syllabus under each category.
- 2. Each should be responsible for laying of 4 covers. The student must also ensure that sideboard contains everything necessary for service.
- 3. During table service each guest should pose one question to the candidate on the item being served. The invigilators can brief guests prior to service.

## BHM203 - FRONT OFFICE OPERATIONS – THEORY HOURS ALLOTED: 30 MAXIMUM MARKS: 100

	HOURS ALLOTED: 30 MAXIMUM MARKS: 100				
S.No.	Торіс	Hours	Weight age		
01	COMPUTER APPLICATION IN FRONT OFFICE OPERATION	02	5%		
	A. Role of information technology in the hospitality industry				
	B. Factors for need of a PMS in the hotel				
	C. Factors for purchase of PMS by the hotel				
	D. Introduction to Fidelio & Amadeus				
02	FRONT OFFICE (ACCOUNTING)	06	20%		
	A. Accounting Fundamentals				
	B. Guest and non guest accounts				
	C. Accounting system				
	<ul> <li>Non automated – Guest weekly bill, Visitors tabular ledger</li> </ul>				
	Semi automated				
	Fully automated				
03	CHECK OUT PROCEDURES	04	20%		
	Guest accounts settlement				
	- Cash and credit				
	<ul> <li>Indian currency and foreign currency</li> </ul>				
	- Transfer of guest accounts				
	<ul> <li>Express check out</li> </ul>				
04	CONTROL OF CASH AND CREDIT	04	15%		
05	NIGHT AUDITING	04	15%		
	A. Functions				
	B. Audit procedures (Non automated, semi automated and fully				
	automated)				
06	FRONT OFFICE & GUEST SAFETY AND SECURITY	05	20%		
	A. Importance of security systems				
	B. Safe deposit				
	C. Key control				
	D. Emergency situations (Accident, illness, theft, fire, bomb)				
07	FRENCH	05	5%		
	A. Expressions de politesse et les commander et Expressions				
	d'encouragement				
	B. Basic conversation related to Front Office activities such as				
	<ul> <li>Reservations (personal and telephonic)</li> </ul>				
	<ul> <li>Reception (Doorman, Bell Boys, Receptionist etc.)</li> </ul>				
	<ul> <li>Cleaning of Room &amp; change of Room etc.</li> </ul>				
TOTAL	-	30	100%		

## FRONT OFFICE OPERATIONS - PRACTICAL HOURS ALLOTED: 30 MAXIMUM MARKS: 100

- A. Hands on practice of computer applications related to Front Office procedures such as
  - Reservation,
  - Registration,
  - Guest History,
  - Telephones,
  - Housekeeping,
  - Daily transactions
- B. Front office accounting procedures
  - Manual accounting
  - Machine accounting
  - Payable, Accounts Receivable, Guest History, Yield Management
- C. Role Play
- D. Situation Handling

## SUGGESTIVE LIST OF TASKS FOR FRONT OFFICE OPERATION SYSTEM

S.No	Торіс
1	Hot function keys
2	Create and update guest profiles
3	Send confirmation letters
4	Print registration cards
5	Make FIT reservation & group reservation
6	Make an Add-on reservation
7	Amend a reservation
8	Cancel a reservation-with deposit and without deposit
9	Log onto cahier code
10	Process a reservation deposit
11	Pre-register a guest
12	Put message and locator for a guest
13	Put trace for guest
14	Check in a reserved guest
15	Check in day use
16	Check –in a walk-in guest
17	Maintain guest history
18	Make sharer reservation
19	Add a sharer to a reservation
20	Make A/R account
21	Take reservation through Travel Agent/Company/ Individual or Source
22	Make room change
23	Make check and update guest folios
24	Process charges for in-house guests and non-resident guests.
25	Handle allowances and discounts and packages

26	Process advance for in-house guest
27	Put routing instructions
28	Print guest folios during stay
29	Processing foreign currency exchange/ cheque exchange
30	Process guest check out by cash and credit card
31	Check out without closing folio-Skipper accounts
32	Handle paymaster folios
33	Check out using city ledger
34	Print guest folio during check out
35	Close bank at end of each shift
36	Check room rate and variance report
37	Tally Allowances for the day at night
38	Tally paid outs for the day at night
39	Tally forex for the day at night
40	Credit check report

## MARKING SCHEME FOR PRACTICAL EXAMINATION (SEM-III/IV) BHM203

MAXII DURA	MUM MARKS ATION	100 03.00 HRS	PASS MARKS	50
				MARKS
1. 2. 3. 4. 5. 6.	Uniform & Groomir Courtesy & Manner Technical knowledg Role play & Situatio Four Practical Task Journal	rs (Social Skills) ge		10 10 10 20 40 10
	TOTAL		:	100

## NOTE:

- 1. Speech, Communication, Courtesy and Manners should be observed throughout.
- 2. PMS tasks as per syllabus.
- 3. Role Play & Situation handling as per syllabus.

## BHM204 - ACCOMMODATION OPERATIONS - THEORY HOURS ALLOTED: 30 MAXIMUM MARKS: 100

S.No.	HOURS ALLOTED: 30 MAXIMUM MARKS: 100 Topic	Hours	Weight
0.110.	lopic	nours	age
01.	LINEN ROOM	10	35%
01.	A. Activities of the Linen Room	10	0070
	B. Layout and equipment in the Linen Room		
	C. Selection criteria for various Linen Items & fabrics suitable for		
	this purpose		
	D. Purchase of Linen		
	E. Calculation of Linen requirements		
	F. Linen control-procedures and records		
	G. Stocktaking-procedures and records		
	H. Recycling of discarded linen		
	I. Linen Hire		
02.	UNIFORMS	03	10%
	A. Advantages of providing uniforms to staff		
	<ul> <li>B. Issuing and exchange of uniforms; type of uniforms</li> </ul>		
	C. Selection and designing of uniforms		
	J. D. Layout of the Uniform room		
03.	SEWING ROOM	02	5%
	A. Activities and areas to be provided		
	B. Equipment provided		
04.	LAUNDRY	10	35%
	A. Commercial and On-site Laundry		
	B. Flow process of Industrial Laundering-OPL		
	C. Stages in the Wash Cycle		
	D. Laundry Equipment and Machines		
	E. Layout of the Laundry		
	F. Laundry Agents		
	G. Dry Cleaning		
	H. Guest Laundry/Valet service		
05.	I. Stain removal FLOWER ARRANGEMENT	03	10%
05.		03	10%
	A. Flower arrangement in Hotels		
	B. Equipment and material required for flower arrangement		
	C. Conditioning of plant material		
	D. Styles of flower arrangements		
	E. Principles of design as applied to flower arrangement		
06.	INDOOR PLANTS	02	5%
	Selection and care		
	TOTAL	30	100%

#### ACCOMMODATION OPERATIONS - PRACTICAL HOURS ALL OTED: 30 MAXIMUM MARKS: 100

S.No.	Торіс	Hours
01	Layout of Linen and Uniform Room/Laundry	03
02	Laundry Machinery and Equipment	10
03	Stain Removal	06
04	Flower Arrangement	08
05	Selection and Designing of Uniforms	03

## MARKING SCHEME FOR PRACTICAL EXAMINATION (SEM-III/IV) BHM204

MARKS

MAXIMUM MARKS	100	PASS MARKS	50
DURATION	03.00HRS		

1.	Uniform & Grooming		10
2.	Laundry & Equipment Exercise		15
3.	Stain Removal		15
4.	Flower Arrangement		15
5.	Uniform Selection Design Exercise		15
6.	Viva		20
7.	Journal		10
7.	Journal TOTAL	:	10 <b>100</b>

## NOTE:

- 1. Time limit of the examination should be strictly adhered to.
- 2. Tasks should be limited to the syllabus

## BHM205 - FOOD & BEVERAGE CONTROLS HOURS ALLOTED: 30 MAXIMUM MARKS: 100

	HOURS ALLOTED: 30 MAXIMUM MARKS	: 100	
S.No.	Торіс	Hours	Weight age
01	FOOD COST CONTROL	02	5%
	A. Introduction to Cost Control		
	B. Define Cost Control		
	C. The Objectives and Advantages of Cost Control		
	D. Basic costing		
	E. Food costing		
02	FOOD CONTROL CYCLE	07	25%
	A. Purchasing Control		
	B. Aims of Purchasing Policy		
	C. Job Description of Purchase Manager/Personnel		
	D. Types of Food Purchase		
	E. Quality Purchasing		
	F. Food Quality Factors for different commodities G. Definition of Yield		
	H. Tests to arrive at standard yield		
	I. Definition of Standard Purchase Specification		
	J. Advantages of Standard Yield and Standard Purchase		
	Specification		
	K. Purchasing Procedure		
	L. Different Methods of Food Purchasing		
	M. Sources of Supply		
	N. Purchasing by Contract		
	O. Periodical Purchasing		
	P. Open Market Purchasing		
	Q. Standing Order Purchasing		
	R. Centralised Purchasing		
	S. Methods of Purchasing in Hotels		
	T. Purchase Order Forms		
	U. Ordering Cost		
	V. Carrying Cost		
	W. Economic Order Quantity		
	X. Practical Problems		
03	RECEIVING CONTROL	05	15
	A. Aims of Receiving		
	B. Job Description of Receiving Clerk/Personnel		
	C. Equipment required for receiving		
	D. Documents by the Supplier (including format)		
	E. Delivery Notes		
	F. Bills/Invoices		
	G. Credit Notes		
	H. Statements		
	I. Records maintained in the Receiving Department		
	J. Goods Received Book		
	K. Daily Receiving Report		
	L. Meat Tags		
	M. Receiving Procedure		

O.       Assessing the performance and efficiency of receiving department		N. Blind Receiving		
department       P. Frauds in the Receiving Department       0         Q. Hygiene and cleanliness of area       08       25         04       STORING & ISSUING CONTROL       08       25         A. Storing Control       B. Aims of Store Control       08       25         C. Job Description of Food Store Room Clerk/personnel       D. Storing Control       08       25         C. Location of Storage Facilities       H. Security       1       Stock Control       1         J. Two types of foods received – direct stores (Perishables/non-perishables)       K. Stock Control       1       Two types of foods received – direct stores (Perishables/non-perishables)         K. Stock Records Maintained Bin Cards (Stock Record Cards/Books)       L Issuing Control       N. Transfer Notes         O. Perpetual Inventory Method       P. Monthly Inventory/Stock Taking       Q. Pricing of Commodities         R. Stock taking and comparison of actual physical inventory and Book value       S. Stock levels       T. Practical Problems         U. Hygiene & Cleanliness of area       04       15         A. Aims and Objectives       B. Forecasting       04       15         O       Standard Portion Size (Definition, Objectives and various tests)       Standard Portion Size (Definition, Objectives and various tests)       04       15         O       Standard Portion				
P. Frauds in the Receiving Department Q. Hygiene and cleanliness of area     08     25       04     Storing Control     08     25       A. Storing Control     B. Aims of Store Control     08     25       C. Job Description of Food Store Room Clerk/personnel     0     08     25       D. Storing Control     E. Conditions of facilities and equipment     6     6     1       F. Arrangements of Food     G. Location of Storage Facilities     6     6     1       H. Security     I. Stock Control     1     7     7       J. Two types of foods received – direct stores (Perishables/non-perishables)     7     7       K. Stock Records Maintained Bin Cards (Stock Record Cards/Books)     1     1       L. Issuing Control     M. Requisitions     7     7       N. Transfer Notes     0     9     9     7       O. Perpetual Inventory/Stock Taking     0     1     1       Monthly Inventory/Stock Taking     0     1     1       O. Proting of Cormmodities     0     1     1       T. Practical Problems     0     1     1       O. Hygiene & Cleanliness of area     0     1     1       05     PROUCTION CONTROL     04     15       A. Aims and Objectives     1     5     1				
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A. Aims and Objectives         B. Forecasting         C. Fixing of Standards         • Definition of standards (Quality & Quantity)         • Standard Recipe (Definition, Objectives and various tests)         • Standard Portion Size (Definition, Objectives and various tests)         • Standard Portion Cost (Objectives & Cost Cards)         D. Computation of staff meals         06       SALES CONTROL         A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price         B. Matching costs with sales         C. Billing procedure – cash and credit sales         D. Cashier's Sales summary sheet	05		04	15
B. Forecasting       .         C. Fixing of Standards       .         Definition of standards (Quality & Quantity)       .         Standard Recipe (Definition, Objectives and various tests)       .         Standard Portion Size (Definition, Objectives and equipment used)       .         Standard Portion Cost (Objectives & Cost Cards)       .         D. Computation of staff meals       .         06       SALES CONTROL         A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price         B. Matching costs with sales       .         C. Billing procedure – cash and credit sales       .         D. Cashier's Sales summary sheet       .			•	
C. Fixing of Standards Definition of standards (Quality & Quantity) Standard Recipe (Definition, Objectives and various tests) Standard Portion Size (Definition, Objectives and equipment used) Standard Portion Cost (Objectives & Cost Cards) D. Computation of staff meals O6 SALES CONTROL A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price B. Matching costs with sales C. Billing procedure – cash and credit sales D. Cashier's Sales summary sheet				
<ul> <li>Definition of standards (Quality &amp; Quantity)         <ul> <li>Standard Recipe (Definition, Objectives and various tests)</li> <li>Standard Portion Size (Definition, Objectives and equipment used)</li> <li>Standard Portion Cost (Objectives &amp; Cost Cards)</li> <li>Computation of staff meals</li> </ul> </li> <li>06 SALES CONTROL         <ul> <li>Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price</li> <li>Matching costs with sales</li> <li>Billing procedure – cash and credit sales</li> <li>Cashier's Sales summary sheet</li> </ul> </li> </ul>		•		
<ul> <li>Standard Recipe (Definition, Objectives and various tests)         <ul> <li>Standard Portion Size (Definition, Objectives and equipment used)</li> <li>Standard Portion Cost (Objectives &amp; Cost Cards)</li> <li>D. Computation of staff meals</li> </ul> </li> <li>06 SALES CONTROL         <ul> <li>A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price</li> <li>B. Matching costs with sales</li> <li>C. Billing procedure – cash and credit sales</li> <li>D. Cashier's Sales summary sheet</li> </ul> </li> </ul>				
tests)       • Standard Portion Size (Definition, Objectives and equipment used)         • Standard Portion Cost (Objectives & Cost Cards)         D. Computation of staff meals         06         SALES CONTROL         A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price         B. Matching costs with sales         C. Billing procedure – cash and credit sales         D. Cashier's Sales summary sheet				
<ul> <li>Standard Portion Size (Definition, Objectives and equipment used)</li> <li>Standard Portion Cost (Objectives &amp; Cost Cards)</li> <li>D. Computation of staff meals</li> <li>06</li> <li>SALES CONTROL</li> <li>A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price</li> <li>B. Matching costs with sales</li> <li>C. Billing procedure – cash and credit sales</li> <li>D. Cashier's Sales summary sheet</li> </ul>				
equipment used)       • Standard Portion Cost (Objectives & Cost Cards)         D. Computation of staff meals       04         06       SALES CONTROL       04         A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price       04         B. Matching costs with sales       04         C. Billing procedure – cash and credit sales       04				
<ul> <li>Standard Portion Cost (Objectives &amp; Cost Cards)         <ul> <li>D. Computation of staff meals</li> </ul> </li> <li>06 SALES CONTROL         <ul> <li>A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price</li> <li>B. Matching costs with sales</li> <li>C. Billing procedure – cash and credit sales</li> <li>D. Cashier's Sales summary sheet</li> </ul> </li> </ul>				
D. Computation of staff meals       04         06       SALES CONTROL       04         A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price       04         B. Matching costs with sales       04         C. Billing procedure – cash and credit sales       04         D. Cashier's Sales summary sheet       04				
06       SALES CONTROL       04       15         A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price       04       15         B. Matching costs with sales       04       15         C. Billing procedure – cash and credit sales       04       15				
<ul> <li>A. Sales – ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price</li> <li>B. Matching costs with sales</li> <li>C. Billing procedure – cash and credit sales</li> <li>D. Cashier's Sales summary sheet</li> </ul>	00			45
Calculation of selling price, factors to be considered while fixing selling price B. Matching costs with sales C. Billing procedure – cash and credit sales D. Cashier's Sales summary sheet	06		04	15
selling price B. Matching costs with sales C. Billing procedure – cash and credit sales D. Cashier's Sales summary sheet				
<ul> <li>B. Matching costs with sales</li> <li>C. Billing procedure – cash and credit sales</li> <li>D. Cashier's Sales summary sheet</li> </ul>				
C. Billing procedure – cash and credit sales D. Cashier's Sales summary sheet				
D. Cashier's Sales summary sheet		•		
<b>TOTAL</b> 30 100%		•		
		TOTAL	30	100%

## BHM206 - HOTEL ACCOUNTANCY HOURS ALLOTED: 30 MAXIMUM MARKS: 100

C No.	HOURS ALLOTED: 30 IMAXIMUM MARKS: 100	Harris	Mainkt
S.No.	Торіс	Hours	Weight
04		40	age
01	UNIFORM SYSTEM OF ACCOUNTS FOR HOTELS	10	35%
	A Introduction to Uniform overlam of accounts		
	<ul> <li>A. Introduction to Uniform system of accounts</li> <li>B. Contents of the Income Statement</li> </ul>		
	C. Practical Problems		
	D. Contents of the Balance Sheet (under uniform system)		
	E. Practical problems		
	F. Departmental Income Statements and Expense statements		
	(Schedules 1 to 16)		
	G. Practical problems		000/
02	INTERNAL CONTROL	06	20%
	A. Definition and objectives of Internal Control		
	B. Characteristics of Internal Control		
	C. Implementation and Review of Internal Control		
03	INTERNAL AUDIT AND STATUTORY AUDIT	06	20%
	A. An introduction to Internal and Statutory Audit		
	B. Distinction between Internal Audit and Statutory Audit		
	C. Implementation and Review of internal audit		0.70/
04	DEPARTMENTAL ACCOUNTING	08	25%
	A. An introduction to departmental accounting		
	B. Allocation and apportionment of expenses		
	C. Advantages of allocation		
	D. Draw-backs of allocation		
	E. Basis of allocation		
	F. Practical problems		
	TOTAL	30	100%

## BHM207 - FOOD SAFETY & QUALITY HOURS ALLOTED: 30 MAXIMUM MARKS: 50

S.No.	HOURS ALLOTED: 30 MAXIMUM MARKS: 50 Topic	Hours	Weight
	горс		age
01	Basic Introduction to Food Safety, Food Hazards & Risks, Contaminants and Food Hygiene	01	Intro
02	MICRO-ORGANISMS IN FOOD	02	10%
	A. General characteristics of Micro-Organisms based on their		
	occurrence and structure.		
	B. Factors affecting their growth in food (intrinsic and extrinsic)		
	C. Common food borne micro-organisms:		
	a. Bacteria (spores/capsules)		
	b. Fungi		
	c. Viruses		
02	d. Parasites	04	150/
03	FOOD SPOILAGE & FOOD PRESERVATION	04	15%
	<ul> <li>A. Types &amp; Causes of spoilage</li> <li>B. Sources of contamination</li> </ul>		
	C. Spoilage of different products (milk and milk products, cereals and		
	cereal products, meat, eggs, fruits and vegetables, canned		
	products)		
	D. Basic principles of food preservation		
	E. Methods of preservation (High Temperature, Low Temperature,		
	Drying, Preservatives & Irradiation)		
04	BENEFICIAL ROLE OF MICRO-ORGANISMS	02	5%
	A. Fermentation & Role of lactic and bacteria		
	B. Fermentation in Foods (Dairy foods, vegetable, Indian foods,		
	Bakery products and alcoholic beverages)		
	C. Miscellaneous (Vinegar & anti-biotics)		
05	FOOD BORNE DISEASES	02	5%
	A. Types (Infections and intoxications)		
	B. Common diseases caused by food borne pathogens		
06	C. Preventive measures FOOD ADDITIVES	02	5%
00	A. Introduction	02	570
	B. Types (Preservatives, anti-oxidants, sweeteners, food colours		
	and flavours, stabilizers and emulsifiers)		
07	FOOD CONTAMINANTS & ADULTERANTS	04	15%
	A. Introduction to Food Standards		
	B. Types of Food contaminants (Pesticide residues, bacterial toxins		
	mycotoxins, seafood toxins, metallic contaminants, residues from		
	packaging material)		
	C. Common adulterants in food		
	D. Method of their detection (basic principle)		
08	FOOD LAWS AND REGULATIONS	03	10%
	A. National – PFA Essential Commodités Act (FPO, MPO etc.)		

	B. International – Codex Alimentarius, ISO		
	C. Regulatory Agencies – WTO		
	D. Consumer Protection Act		
09	QUALITY ASSURANCE	04	10%
	A. Introduction to Concept of TQM, GMP and Risk Assessment		
	B. Relevance of Microbiological standards for food safety		
	C. HACCP (Basic Principle and implementation)		
10	HYGIENE AND SANITATION IN FOOD SECTOR	04	15%
	A. General Principles of Food Hygiene		
	<ul> <li>B. GHP for commodities, equipment, work area and personnel</li> </ul>		
	C. Cleaning and disinfect ion (Methods and agents commonly used		
	in the hospitality industry)		
	D. Safety aspects of processing water (uses & standards)		
	E. Waste Water & Waste disposal		
11	RECENT CONCERNS	02	10%
	A. Emerging pathogens		
	B. Genetically modified foods		
	C. Food labelling		
	D. Newer trends in food packaging and technology		
	E. BSE (Bovine Serum Encephthalopathy)		4000/
TOTAL	<u>.</u>	30	100%

## **REFERENCES:**

- i. Modern Food Microbiology by Jay. J.ii. Food Microbiology by Frazier and Westhoffiii. Food Safety by Bhat & Rao

- iv. Safe Food Handling by Jacob M.v. Food Processing by Hobbs Bettyvi. PFA Rules

#### RESEARCH METHODOLOGY HOURS ALLOTED: 15

Research Methodology will be taught in the theory class to prepare students on how to approach the subject of Research Project in the 3<sup>rd</sup> year. Inputs can be given to the students during the institute tenure but topics allotted only after return from IT. This will help students perceive the subject in a better fashion while the vacation period between the two years (2<sup>nd</sup> & 3<sup>rd</sup> year) utilized for exploratory research and self-study. Final preparation of the project will be done only in the 3<sup>rd</sup> year under guidance.

S.No.	Торіс
01	INTRODUCTION TO RESEARCH METHODOLOGY
	A. Meaning and objectives of Research
	B. Types of Research
	C. Research Approaches
	D. Significance of Research
	E. Research methods vs Methodology
	F. Research Process
	G. Criteria of Good Research
	H. Problem faced by Researches
	I. Techniques Involved in defining a problem
02	RESEARCH DESIGN
	A. Meaning and Need for Research Design
	B. Features and important concepts relating to research design
	C. Different Research design
	D. Important Experimental Designs
03	SAMPLE DESIGN
	A. Censure and sample Survey
	B. Implication of Sample design
	C. Steps in sampling design
	D. Criteria for selecting a sampling procedure
	E. Characteristics of a good sample design
	F. Different types of Sample design
	G. Measurement Scales
	H. Important scaling Techniques
04	METHODS OF DATA COLLECTION
	A. Collection of Primary Data
	B. Collection through Questionnaire and schedule collection of secondary data
	C. Difference in Questionnaire and schedule
05	D. Different methods to collect secondary data
05	DATA ANALYSIS INTERPRETATION AND PRESENTATION TECHNIQUES
	A. Hypothesis Testing
	B. Basic concepts concerning Hypothesis Testing
	C. Procedure and flow diagram for Hypothesis Testing
	D. Test of Significance E. Chi-Square Analysis
	F. Report Presentation Techniques

## SECOND YEAR - INDUSTRIAL TRAINING SCHEME (BHM208) (17 Weeks)

- Exposure to Industrial Training is an integral part of the 2<sup>nd</sup> year curriculum. The class would be divided into two groups or as the case may be. The 17 weeks industrial training would be divided into four/five weeks each in the four key areas of Food Production, Food & Beverage Service, Accommodation Operations & Front Office Operations.
- 2) Attendance in the 2<sup>nd</sup> year would be calculated separately for the two components of in-institute training and industrial training as per NCHMCT rules. Industrial Training will require an input of 102 working days i.e. (17 weeks x 06 days = 102 days). A student can avail leave to a maximum of 15% (15 days) only with prior permission of the hotel authorities. Similarly, the institute Principal can condone an additional 10% (10 days) on production of a medical certificate.
  - 3) For award of marks, 20% marks of IT would be on the basis of feed-back from the industry in a prescribed Performance Appraisal Form (PAF). It will be the students' responsibility to get this feed-back/assessment form completed from all the four departments of the hotel for submission to the institute at the end of Industrial Training. For the remaining 80% marks, students would be assessed on the basis of seminar/presentation before a select panel. The presentation would be limited to only one key area of the student's interest. A hard copy of the report will also have to be submitted to the panel.
- 4) Responsibilities of institute, hotel and the student/trainee with aims & objectives have been prescribed for adherence.
- 5) Once the student has been selected / deputed for Industrial Training by the institute, he/she shall not be permitted to undergo IT elsewhere. In case students make direct arrangements with the hotel for Industrial Training, these will necessarily have to be approved by the institute. Students selected through campus interviews will not seek Industrial Training on their own.
- 6) There will be no inter change of candidates from one batch to another i.e. winter batch to summer batch and vice versa.

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# **Industrial Training**

Objective of industrial training is to provide to students the feel of the actual working environment and to gain practical knowledge and skills, which in turn will motivate, develop and build their confidence. Industrial training is also expected to provide the students the basis to identify their key operational area of interest.

## 1. RESPONSIBILITIES OF THE TRAINEE

- 1 should be punctual.
- 2 should maintain the training logbook up-to-date.
- 3 should be attentive and careful while doing work.
- 4 should be keen to learn and maintain high standards and quality of work.
- 5 should interact positively with the hotel staff.
- 6 should be honest and loyal to the hotel and towards their training.
- 7 should get their appraisals signed regularly from the HOD's or training manager.
- 8 gain maximum from the exposure given, to get maximum practical knowledge and skills.
- 9 should attend the training review sessions / classes regularly.
- 10 should be prepared for the arduous working condition and should face them positively.
- 11 should adhere to the prescribed training schedule.
- 12 should take the initiative to do the work as training is the only time where you can get maximum exposure.
- 13 should, on completion of Industrial Training, handover all the reports, appraisals, logbook and completion certificate to the institute.

## 2. **RESPONSIBILITIES OF THE INSTITUTE**

- 1 should give proper briefing to students prior to the industrial training
- 2 should make the students aware of the industry environment and expectations.
- 3 should notify the details of training schedule to all the students.
- 4 should coordinate regularly with the hotel especially with the training manager.
- 5 should visit the hotel, wherever possible, to check on the trainees .
- 6 should sort out any problem between the trainees and the hotel.
- 7 should take proper feedback from the students after the training.
- 8 should brief the students about the appraisals, attendance, marks, logbook and training report.
- 9 should ensure that change of I.T. hotel is not permitted once the student has been interviewed, selected and has accepted the offer.
- 10 should ensure that change of I.T. batch is not permitted.
- 11 should ensure trainees procure training completion certificate from the hotel before joining institute.

#### 3. **RESPONSIBILITIES OF THE HOTEL**

**First exposure:** A young trainee's first industry exposure is likely to be the most influential in that person's career. If the managers / supervisors are unable or unwilling to develop the skills young trainees need to perform effectively, the latter will set lower standards than they are capable of achieving, their self-images will be impaired, and they will develop negative attitudes towards training, industry, and – in all probability – their own careers in the industry. Since the chances of building successful careers in the industry will decline, the trainees will leave in hope of finding other opportunities. If on the other hand, first managers/supervisors help trainees achieve maximum potential, they will build the foundations for a successful career.

## Hotels:

- 1. should give proper briefing session/orientation/induction prior to commencement of training.
- 2. should make a standardized training module for all trainees.
- 3. should strictly follow the structured training schedule.
- 4. should ensure cordial working conditions for the trainee.
- 5. should co-ordinate with the institute regarding training programme.
- 6. should be strict with the trainees regarding attendance during training.
- 7. should check with trainees regarding appraisals, training report, log book etc.
- 8. should inform the institute about truant trainees.
- 9. should allow the students to interact with the guest.
- 10. should specify industrial training's "Dos and Don'ts" for the trainee.
- 11. should ensure issue of completion certificate to trainees on the last day of training.

\* \* \* \* \*

## Industrial Training

## PERFORMANCE APPRAISAL FORM

Institutes of Hotel Management & Catering Technology

Name of Student:	NCHM&CT Roll No:
Institute: IHM,	Duration: 4 weeks (24 working days)
Name of the Hotel:	From: To:
Department: F&BS / FP / HK /	FO

#### Appearance

Immaculate Appearance, Spotless uniform, Well groomed hair, Clean nails & hands	5
Smart Appearance, Crisp uniform, Acceptable hair, Clean nails and hands	4
Well Presented, Clean Uniform, Acceptable hair, Clean nails & hands	3
Untidy hair, Creased ill kept uniform, Hands not clean at times	2
Dirty / dishevelled, Long / unkempt hair, Dirty hands & long nails	1

## Punctuality / Attendance ( \_\_\_\_\_ days present out of 30 days)

On time, Well Prepared, Ready to commence task, Attendance Excellent	100%	5
On time, Lacks some preparation but copes well, Attendance Very good	90%	4
On time, Some disorganized aspects-just copes, Attendance Regular	80%	3
Occasionally late, Disorganized approach, Attendance irregular	60%	2
Frequently late, Not prepared, Frequently absent without excuse	50%	1

## Ability to Communicate (Written / Oral)

Very confident, demonstrates outstanding confidence & ability both spoken/written	5
Confident, Delivers information	4
Communicates adequately, but lacks depth and confidence	3
Hesitant, lacks confidence in spoken / written communication	2
Very inanimate, unable to express in spoken or written work	1

## Attitude to Colleagues / Customers

Wins / retains highest regard from colleagues has an outstanding rapport with clients	5
Polite, considerate and firm, well liked.	4
Gets on well with most colleagues, Handles customers well.	3
Slow to mix, weak manners, is distant has insensitive approach to customers	2
Does not mix, relate well with colleagues & customers	1

## Attitude to Supervision

Welcomes criticism, Acts on it, very co-operative	5
Readily accepts criticism and is noticeably willing to assist others.	4
Accepts criticism, but does not necessarily act on it.	3
Takes criticism very personally, broods on it.	2
Persistently disregards criticism and goes own way.	1

## Initiative / Motivation

Very effective in analyzing situation and	Demonstrates ambition to achieve	5
resourceful in solving problems	progressively.	
Shows ready appreciation and willingness to	Positively seeks to improve knowledge and	4
tackle problems	performance	
Usually grasps points correctly.	Shows interest in all work undertaken.	3
Slow on the uptake.	Is interested only in areas of work preferred.	2
Rarely grasps points correctly.	Lacks drive and commitment.	1

## Reliability / Comprehension

Is totally trust worthy in any working situation?	5
Understands in detail, why and how the job is done.	
Can be depended upon to identify work requirements and willing to complete them. Readily	4
appreciates, how and why the job is done.	
Gets on with the job in hand. Comprehends, but doesn't fully understand work in hand	3
Cannot be relied upon to work without supervision.	2
Comprehends only after constant explanation.	
Requires constant supervision. Lacks any comprehension of the application.	1

## Responsibility

Actively seeks responsibility at all times.	5
Very willing to accept responsibility.	4
Accepts responsibility as it comes.	3
Inclined to refer matters upwards rather than make own decision.	2
Avoids taking responsibility.	1

## Quality of Work

Exceptionally accurate in work, very thorough usually unaided.	5
Maintains a high standard of quality	4
Generally good quality with some assistance.	3
Performance is uneven.	2
Inaccurate and slow at work.	1

## Quantity of work

Gets through a great deal.         Output satisfactory.         Does rather less than expected.         Output regularly insufficient.	5
Does rather less than expected.	4
	3
Output regularly insufficient	2
Output regularly insufficient	1

Total \_\_\_\_/ 50

Stipend Paid: Rs per month.	
Name of Appraiser:	Signature:
Designation of Appraiser:	Date :
Signature of Student:	Date :